

Personality Measurement in the Male and Female Students

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Abstract

The topic of the study was measurement of personality with the N=300 comprising of 150 males & females leaving age of (14 – 19 years). Following hypotheses were formed. There will be a difference in rating of personality traits between males and females.

This hypothesis is rejected because males and females both rate themselves equally in all traits (female: 50.8% & males 51.25%).

Females rate themselves more confident as compared to males (90%).

Females show warmth in interaction more as compared to males (62%).

There are certain limitations in this study. By modifying questionnaire, increasing data and using extensive statistical analysis, these limitations can be removed.

Introduction

Measurement of Personality

Personality is that which permits a predication of what a person will do in a given situation.

The dynamic organization within the individual of those psychophysical systems that determine his unique adjustments to his environment.

Personality is the sum of the unique psychological qualities of an individual that influence a variety of patterns (both overt and covert) in relatively consistent ways across different situations and over time.

Psychologist defines personality as the reasonably stable patterns of emotions, motives and behavior that distinguish one person from another.

Personality Types

Early studies of personality attempted to classify people into a number of types. It was assumed that people of the same types had a number of characteristics in common.

Sheldon's Body Builds

Focusing on physical characteristics, Sheldon (1954) developed a type theory suggested that there were three types of body build: endomorph, ectomorph and mesomorph. Each type of body build was associated with a particular set of personality characteristics. The endomorph was a short, plump person who was sociable, relaxed and even tempered-the Father Christmas type. The ectomorph was a tall, thin person who was restrained, self-conscious and solitary, while the mesomorph was heavy-set muscular person who was noisy, aggressive and physically active.

Type A and Type B

Another dichotomy suggests that people can be described as either Type A or Type B personalities. The Type A person is always running flat out. These people are impatient with others who do things more slowly; they want to achieve and spend little time sitting around doing nothing. Type A persons are always comparing their performance with that of others they are often irritable and aggressive, and are more likely to experience conflict with others. The Type B person, on the other hand, is more relaxed.

Open to change, likes variety and enjoys life. However few people are clearly one category or the other.

Type As does not necessarily perform better or achieve more than Type Bs in spite of being dominated by a desire to achieve and presenting as very busy, active individuals. Studies (e.g. Humphreys, Carver & Newmann, 1983) suggest that the performance of type Bs is better in quality and has fewer errors than the work of Type As.

Many social psychologists talk about Type A and Type B behavior, rather than Type A and Type B personality. This distinction has important implications for the development and change of the behavior. If the characteristic, it is generally assumed that it is relatively open to change their behavior to exhibit less extreme Type A or Type B behaviors.

Extroverts and Introverts

Carl Jung proposed that people could be described as extroverts or introverts. An extrovert is a bold, outgoing sort of person, while an introvert is shy, self-centred and retiring. This concept was later developed and Hans Eysenck who suggested that there were two dimensions of personality: introversion/extroversion and instability/stability.

Holland's Theory

According to Holland's personality theory of occupational choice (Campbell, 1977), individuals may be assigned to one of six broad interest areas or types. The extreme model of each Holland's six types can be characterized as follows:

- Realistic people are practical, physically strong, have good motor coordination skills but lack verbal and interpersonal skills.
- Investigative individuals have a strong scientific orientation, describing themselves as analytical, curious, independent and reserved.
- Artistic people describe themselves as expressive, original, intuitive, creative, disorderly, nonconforming, introspective and independent. They perform well on standard measures of creativity and value aesthetic qualities.

Social people like to work in groups and enjoy being the center of attention. They have good verbal and interpersonal skills and particular good listening skills.

Enterprising individuals seek positions of leadership, power and status. They see themselves as aggressive, popular, self-confident and sociable, and generally possess high energy levels.

Conventional People, like enterprising people, work well in large organizations but they prefer subordinate rather than leadership roles. They describe themselves as efficient, conscientious, obedient and practical. They value material possessions and status. Individuals are not seen as being purely of one type, but are generally seen as being predominantly one, two or three types. These are described using the labels separately or in combination. Occupations and jobs have also been categorized by Holland in terms of these types. For example, the testing of large numbers of engineers led to engineering being coded as realistic-investigative.

An important aspect of the career counseling approach used by Holland involves matching the person's Holland type with a job type. However, the theory goes beyond this to suggest that there should be a match not only between people's interests and their jobs, but also between their interests and their learning environment, family environment and their leisure activities. For example, Holland has pointed out that investigative, social and conventional types usually do well in school because they have attitudes and values which are compatible with those of their teachers, so they find a school atmosphere supportive.

The psychoanalytic approach

The psychoanalytic approach had its origins in the work of Sigmund Freud (1856-1939), who was a Viennese physician who developed many of his theories while treating his patients. Most of these patients were middle-aged women who were suffering from a disorder known at that time as hysteria. Hysteria has puzzling physical symptoms which do not appear to have any physical basis. These symptoms might include the inability to walk or see. From his observations and conversations with many patients over many years, Freud gradually developed his theories, which are presented in over 20 different books.

Three parts of mind

Freud argued that the mind was divided into three realms or areas: the conscious, the preconscious, and the unconscious. The conscious consists of all the things of which you are currently aware. These may include the words on the page in this book, the chair on which you are sitting, and possibly your feeling of being tired, too hot or pleasantly comfortable.

The preconscious consists of awareness but which is not currently part of your conscious awareness but which you could bring to conscious awareness if you chose to do so. If you are asked to state the date of your birth day, you will respond to that request by bringing that information to conscious awareness and providing the correct information. Before you were asked the question, you were probably not thinking about the date of your birthday.

The unconscious comprises all those things which you cannot readily bring to conscious awareness. These include things that have happened to you in the past, conflicts that you have not resolved, and things that you really do not want to remember.

Three Structure of personality

Freud suggested that there were three structures that made up the personality: the id, the ego, and the superego.

Id: The id consists of all the basic instincts with which people are born. The two primary instincts are the sex instinct and the aggressive instincts.

Ego: The ego develops in the response to the constraints placed on the individual by the immediate environment. The ego operates according to the reality principle, recognizing what can and cannot be done. It imposes constraints on the id.

Superego: The third process, the superego, is the best thought of as a conscience. It develops at about four or five years of age and reflects the internalization of the teaching and values of the parents and other significant people in the child's school environment.

The development of personality

Freud suggested that personality develops through a number of stages. Each is focused on the part of the body which gives pleasure at the stage. Each stage is focused on the part of the body which gives pleasure at the stage. If people stay too long at gratifications, this has implications for the type of personality they will exhibit. Personality development progresses through the stages, which always occur in the same order, although individuals differ in the amount of time they spend at each stage.

Oral stage

The first stage, the oral stage, starts at birth. The primary focus is the mouth, which is essential to the young child's survival. The infant sucks anything which is placed in its

mouth. Adult extensions of oral behavior include smoking, chewing gum, and excessive concern for oral hygiene, sarcasm and being a food or wine expert, a speech purist or a food faddist.

Anal stage

The second stage, the anal stage, which occurs in the second year of life, is concerned with expelling and withholding feces, a behavior which influenced by the child's caregivers as they attempt to toilet train the child, Adult extension include a notable interest in one's bowel movements, a love of bathroom humor, extreme messiness, and interest in statistics.

Phallic stage

The phallic stage, which occurs from about three to six years ago, is the time when become interested in their genitals, they are likely to fondle their genitals, much to the concern of Mum and Dad, and they become aware of the physical differences between male and females. Adult behaviors associated with this stage include flirtatiousness, expression of virility, interest in poetry, interest in action, striving for success and excessive modesty.

Latency

The child enters a period of latency, from about six to twelve years, when attention is turned to other things. During this time the child develops environment coping skills.

Genital stage

The final stage is the genital stage, during which there is a gradual development of about sexual interest, This stage being at puberty.

Recent views

Currently there is a renewed interest in some of Freud's beliefs that many of the conflicts and behaviors described by his patients were merely fantasies, that children were interested in different parts of their body and they had a desire to replace the same-sex parent with themselves in relationship with the opposite-sex parent. More recently, with the discovery of the extent to which many girls sexually abused, some psychologists are starting to wonder whether Freud's patients' descriptions were fantasies, or whether these middle-aged female patients may in fact have been describing things which really happened to them as children (Masson, 1983).

Evaluation of the psychoanalytic approach

Many theorists argue that the psychoanalytic approach is too complicated. It is often criticized for being able to explain in retrospect, but being unable to predict events or characteristics. Some critics argue that it was developed on the basis of observation of an "abnormal" population rather than a normal population. However, there are two commandments they had typed at the keyboard. In a pretest-post-test study he was able to demonstrate that these children shifted to a belief in a more internal locus of control.

Evaluation of the learning approach

The learning approach to the development of personality assumes that the individual passively responds to the environment, being primarily shaped by the expectations of receiving rewards or punishments for engaging in specific behaviors. This view assumes that the individual plays no role in attempting to understand or interpret the environment. It also assumes that genetic pre-dispositions are irrelevant and that personality is solely dependent on

environment factors. Many psychologists believe that learning plays an important role in the development of our behavior and personality, but they generally acknowledge that other factors are also important.

The humanistic approach

Many theorists became dissatisfied with the emphasis on determinism and negativity inherent in the psychoanalytic approach and started to consider the possibility that people might, in fact, strive to develop their potential. One of the first psychologists to adopt this view was Abraham Maslow (1954, 1970).

Maslow's hierarchy needs

Maslow based his observation on healthy people, rather than those who presented for treatment. He notices that most successful people shared certain characteristics, and different from people who were less successful. He proposed that people are motivated to satisfy their needs. These needs are hierarchically arranged so that the satisfaction of need at one level is necessary before attention is focused on the needs at the next level. The most basic needs are the physiological needs, such as the needs for water, food and sleep. The next level of needs focuses on safety, our needs at one level is necessary before attention is focused on needs at the next level.

The most basic needs are the psychological needs, such as the needs for water, food and sleep, the next level of the next level of needs focuses on safety, our needs to feel safe and secure and out of danger. At practical level his means having somewhere to sleep and to spend our time. The third level of needs is concerned with belonging and love, the needs to affiliate with others, to be accepted by our family and friends. The next level focuses on self-esteem, the need to feel competent and to receive recognition for our achievements. The fifth level directs attention to our cognitive needs, the need to know more and to understand and explore things. The sixth level is concerned with aesthetic needs and a desire for order and beauty. The highest level focuses on our needs for self-actualization, to realize our potential and to find fulfillment.

Maslow's approach is consistent with common sense, if you are hungry, do you pay attention to what your teachers are saying? If you are feeling neglected by your friends, are you going to study to gain an A in your next exam? Probably not as Maslow suggested, you will satisfy the lower order needs before you turn your attention to the concerns about self-actualization, it is necessary to first satisfy the lower order needs. You might ask if this is ever possible. As always, it is necessary to remember that different people are satisfied with different levels of achievement.

Other humanistic perspectives focus more on the cognitive aspects of personality. They define personality in terms of how we think; our actions and feelings are determined by our thoughts, not vice versa. These theorists assume the behavior occurs within a person's psychological reality. If a person believes that something is true, for that person it is true. If a person believes there are elves at the bottom of the garden, for the person this is the case.

Further, people act like naïve scientists, continually developing hypotheses about the nature of the world and modifying these hypotheses in an attempt to develop a more accurate view of the world. Two of the major theorists in this are George Kelly and Carl Rogers.

George Kelly's personal construct theory

George Kelly (1955-1958) believes that people construct their own view of the world. Each person constructs their own view of the world. Each construction is unique to the individual. One way to tap into this construction is to find out the characteristics of others individually. One way to tap

into this construction is to find out the characteristics of others are important to a person. Kelly uses a test called the role Repertory test, which essentially asks the test about similarities and differences between a number of other people. For example, on the test you might be asked about three people, such as your mother, your father and your brother. You would be asked to state on dimension on which two of them are the same and the third one is different. You would be asked to repeat this exercise with many sets of three persons. Kelly is interested in the types of dimensions we use to describe people. For example, do we focus on physical characteristics, our emotional responses to people, or some characteristics that they possess? He is not interested in the other people, but in assessment of these people and the type of constructs that we use.

Next time you hear someone describing the personality of someone else, consider the types of constructs they use. What is important to the person doing the describing? Often when we talk we give more information about us than about the people we are discussing.

Carl Roger's non-directed therapy

Carl Rogers argues that people know what their problems are and know what is good for them. He sees people as striving to achieve self-actualization that is, to maximize their potential, and become the most developed person they can. Rogers has a very positive and forward-looking view of personality development. This contrasts with the more retrospective view inherent in psychoanalytic approaches. This contrasts with the more retrospective view inherent in psychoanalytic approaches. Many people do not achieve self-actualization because of the experiences they have in interaction with others. One of the major factors which restricts the development of self-actualization is what he calls conditional regard. This really means that a person or some people will only accept the individual if that individual behaves in a certain way. Such people make statements like I love you, but I will only love you if you stay on at school. This type of conditional regard leads to an external definition of the person's needs and desires. The need for the positive regard from others can have a major impact on our behavior and our personality. This need can become so powerful that we come under the influence of the person whose positive regard we seek. In some cases it may lead us to engage in behaviors that otherwise we might have considered inappropriate.

However, as conditional regard has been learned, it can be unlearned. According to this approach, the treatment of clients suffering from conditional regard involves developing unconditional regard, that is, to reverse the process. It is based on the belief that each person should be given the right to make their own decisions. For example, the parent should say: I love you, and I would like you to stay at school, but if you decide to leave school, I will still love you.

Carl Rogers is particularly known for his non-directive style of therapy in which he encourages clients to express their own thoughts. The therapist acts like a mirror, reflecting these thoughts and encouraging the client to continue to develop these thoughts and express related thoughts.

Evaluation of the humanistic

This approach has the advantages that it recognizes that the individual is an active, thinking person who is able to exert some influence on his or her personal development. It looks forward rather than backward and hence is positive. It places the onus on the individual to develop, rather than to blame his or her history. As is common with the psychoanalytic and learning perspectives.

The Measurement of Personality

Observation

One way to assess personality is through the observation of a person's behavior over a wide range of situations. This is what most of us do when we are making informal assignments of the personalities of ourselves or our friends. As you have already found, the conclusions drawn partly depend on the situations in which you have observed the person, and partly on your perceptions—you may not reach the same conclusion as is reached by someone else who is assessing the same person. If you adopt the Sheldon approach to the study of personality and believe that personality is related to body build, observation is a particularly useful means of assessing personality.

Interviews

Interviewing a person is another means of gathering information about personality. The interviews can focus the questioning to gain more information about those aspects of personality relevant to the present purpose. For example, the selection process for most jobs includes an interview. The purpose of the interview is to gain information about the person's skills and experience, but to evaluate his or her personality in relation to the position.

Rating Scales

When using observation or interviewing techniques to gain an understanding of the personality of another person we often use rating scales to qualify our observations. A rating scale is usually a straight line, with a number of figures along it which represent different amounts of characteristic, and end points which describe the scale. On other occasions, we may have a series of items, each with an associated numerical value, and be asked to indicate the appropriate label.

The advantage of rating scales is that we have numerical scores, or rates, or can be compared across raters, or rates, or can be used in terms of physical aggression and verbal aggression in terms of physical aggression and verbal aggression.

Rather than our observing or interviewing another person, we might ask the person to answer a number of questions describing themselves.

Personality inventories

Often when assessing types or traits we ask people to answer a whole series of questions are referred to as personality inventories. Such inventories usually consist of a relatively extensive list of items. Respondents might be asked to state whether the statement does or does not describe them, or they might be asked to choose between two statements and say which one is a better description of them.

The use of inventories is likely to be more accurate than casual observation, as the person can reflect on his or her behavior in a wide variety of situations. However, the usefulness of such assessment depends both on the quality of the tests and the level of cooperation of the person being tested. A good test must have clearly written items, detailed instructions for administration and scoring, and established reliability and validity.

Subject cooperation in personality testing

From the perspective of the respondent, it is generally assumed that he or she understands the items and gives an honest answer. This assumption may not be valid. Some people may misunderstand the items, or they may not be verbally fluent or familiar with the mode of

expression. Other people may choose to give the answer they believe to be socially acceptable rather than the answer they believe to be accurate. Still other people tend to agree with most statements, irrespective of whether they are really true or not true for them. The degree of honesty may depend on the purpose for which the test is being taken, If you are trying to get a job, you are trying to understand yourself better, you might be motivated to be honest.

The Barnum Effect

You will find many personality tests published in popular magazines. Sometimes descriptions of personality are presented in relation to scores gained on a so-called test, and sometimes they are horoscope predictions, based merely on a date of birth or some other characteristic. For example you pride yourself on your independence, and think carefully before accepting the judgments of others, but might be influenced by their opinions if you perceive them to be accurate, Occasionally you doubt your own decisions, wondering whether you have made the right or wrong decision, Generally you are a sociable, friendly person, who enjoys the company of others, but sometimes you like a little solitude to reflect and recuperate. Some of your aspirations are a trifle unrealistic, but generally you go some way towards achieving your goals.

Most of you would probably be able to accept the above description as a description of your own personality, Now read the next description and see if it is accurate.

You are a boring, hateful, lazy slob. People dislike you and you dislike them. Generally you can successfully steal other people's ideas and pass them off as your own. You make instant decisions, and stick with them though thick and thin. You might be less likely to accept the second description. You are also unlikely to find the second description in many horoscopes or popular magazines. The tendency for most descriptions to be ones with most people can identify is often referred to as Barnum effect.

Barnum was a circus showman who believed there's a sucker born every minute. His success lay in his answer to the need to have something for everyone. This is exactly what the unscientific personality profiles do. They make very general, vague, essentially positive statements that can be very broadly interpreted to fit almost any person in almost any situation.

The way to avoid the Barnum effect is to be aware that all purpose descriptions and prophecies could apply to everyone, and be aware that most people are very selective in their perception, recalling the things that are consistent with exceptions and failing to recall the things that are inconsistent with them.

Evaluation personality inventories

As stated above, the usefulness of personality inventory depends on the adequacy of the inventory which you select and the level of cooperation of the person completing the inventory. There are some very good personality inventories, with established test norms' reliability and validity, but there are many poor tests which are readily available to the general public.

Projective techniques

Those who adopt a psychoanalytic approach are more likely to use projective methods of personality assessment. These methods assume that a person will project their motives, thoughts and conflicts onto an unstructured stimulus.

These tests are designed to explore the person's private personality. Two of the most commonly known projective tests are Rorschach Test and the Thematic Apperception Tests.

Thematic Apperception Tests (TAT)

The Thematic Apperception Test, commonly referred to as the TAT, consists of a person or scene. Each person is shown 20 of these pictures and asked to make up a story explain what is going what is going on in the picture, what happened afterwards. The analysis consists of looking for recurrent theme, motives and interaction patterns.

Evaluation of projective techniques

These techniques are used only by person who have had extensive training in the theories underlying them and in the uses and interpretation o the tests. The tests are frequently criticized for being extremely unreliable, as tow testers will often interpret the responses differently. Consequently, the validity of these tests is questioned by many psychologists.

Use of personality testing devices

The ready availability so-called tests of personality in popular magazines bears testimony to the frequency with which people want to find out about themselves. Tests are also used for professional purpose.

For example, they are used by carrier advisers, personnel selection companies and officers, school guidance officers and clinicians.

Vocational Guidance: some of you may have been assessed by carriers teachers at school or by psychologists who specializes in vocational guidance, these people aim to identify your abilities and interests so as to recommend jobs which you might find satisfying. The client usually completes a battery of aptitude tests and also an interest profile or a personality profiles to ones which have been shown to be successful in particular areas of employment. On the basis of the test results, and interviews with the person, the adviser will recommend carriers to which the person might be suited.

Personnel Selection: Personal selection is the opposite side of the coin from vocational guidance. Whereas vocational guidance starts with a client and involve recommendations of jobs, personnel selection starts with all he applicant for a particular position and involves the use of tests of select the person who is most likely to be successful in that position. The process is similar, but the emphasis is different. People working in vocational guidance or personnel selection are likely to use personality inventories.

Clinical p psychologists

Often people go to psychologists or psychiatrists when they feel that they are not coping with the demand of daily living and need helps. Clinical psychologists use tests to assist them in their diagnosis of the problems which are troubling their clients. These practitioners are more likely to use diagnostic tests, and may use projective tests. Often their firm aim is to diagnose the nature of the problem which is concerning the client, so as to refer the client to an appropriate person or to implement some type of treatment.

Abuses of personality measuring instruments

As with intelligence tests, there are problems in labeling people as having or not having particular characteristics. The ways people respond to there labels very from positive to negative to ignoring the statements. Similarly, people may use the tests scores to compare themselves negatively or favorably with others.

Not only are we affected by knowing the test results, but having these results may influence the behavior of other people towards us. We might be given a job or a place in a course because our results are consistent with those considered to be appropriate, or we may be kept out of a job or a course because our results are not consistent with those wanted.

We must always that a score is the one we gained on a test on a particular occasion. On another test we might obtain a different score. Or if we were in a different situation and were answering the same questions in a different context, we must see test scores for what they are scores obtained on a particular test on a particular day.

Methods

Method of study is as following:

Tools: It is not a standardized inventory. It is an adoption of Cattle 16 PF. In this research instead of questioner personality traits are being used. In front of every personality trait there is an opposite personality trait.

Sample: A purposive sample of 300 students was taken. Our sample consisted of 150 males & 150 females students leaving age range of (14 to 19 years).

Procedure: First of all the topic of the study was selected and the questionnaire was formed accordingly. The sample was specified and data was collected. The results was analyzed and discussed in the end.

Result

There will be difference in rating of personality traits between males and females. This hypothesis is rejected because males and females both rate themselves equally in all traits (female students 50.8% Males students 25%).

Females rates themselves more confident as compare to males students (90%)

Females show warmth in interaction more as compared to males students (62%)

Discussion

Personality is the character pattern of behavior and modes of thinking that determine a persons adjustment to the environment. We measure personality changes by different factors. Cattle introduce the measurement of personality which measure the traits that exist in every person. To them Cattle called source traits. In this inventory 16 traits are being measured. In every traits there is described an opposite traits. The data was collected from boys and girls, to know that which personality traits is common. It was hypothesized that these will be a difference in rating personality traits between males and females. This hypothesis is rejected males and females both rate themselves equally in all traits, as calm submissive, casual, practical conservation etc, and females students 50.8% males students 51.29%. Because in modern society males and females have equal values and rights male rate themselves more confident as compared to females 10%. This hypothesis is also rejected because now females are working in almost every field of life, due to advancement technology, media, parenting style and especially due to education. The trait "warmth" found 49% in boys and 62% in girls. It proves that girls show more warmth in social interaction then the boys, by showing warmth ness in society we can improve our internal relationship. The traits bright is common in boys and girls which is 92% and 8% are dull, which shows that no one consider himself as a dull person. There is also a difference between the intelligence of boys and girls. Usually people think that girls are stable and boys are emotionally unstable. Males are more dominances because girls are submissive in our society. It is bee observed that boys are submissive (50%) and girls are sensitive (64) and boys are (54%). It proves that girls are more sensitive and effeminate. In our study we observe that inventories. Suspecting polished, self sufficiency traits are common both in girls and boys. The opinion of people about the girls that they are more conventional and practical as compared to males but in our study

both are 50% conventional. Usually people think that males are more tense than the boys are but our results show that girls are more tense because in modern age women get progressed but their tension increased day by day because their responsibilities are increased they deal with their families, co-worker and also all society. It refers to relatively enduring dispositions tendencies to act, think or feel in a certain manner in any circumstances. That distinguishes one person from another. Usually behavior is referred to as public personality, which means how others observe the individual. Public personality includes expressive features and mannerisms, general disposition, the way one reacts to threatening situations. The attitudes one expresses and much more. Along with public personality, there is a hidden part of personality that can be labeled as private personality. It includes the fantasies, thoughts and experiences. That one does not show with others. Special memories, childish or embarrassing, wishes, dreams and very special memories one does not share.

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